1	UNITED STATES DISTRICT COURT
2	NORTHERN DISTRICT OF CALIFORNIA
3	SAN JOSE DIVISION
4	
5	IN RE: HIGH-TECH EMPLOYEE )
6	ANTITRUST LITIGATION )
7	) No. 11-CV-2509-LHK
8	THIS DOCUMENT RELATES TO: )
9	ALL ACTIONS. )
10	)
11	
12	HIGHLY CONFIDENTIAL - FOR ATTORNEYS' EYES ONLY
13	
14	VIDEO DEPOSITION OF ALAN EUSTACE
15	
16	FEBRUARY 27, 2013
17	
18	Reported by: Mary Ann Scanlan-Stone, CSR No. 8875,
19	RPR, CCRR, CLR
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10:28:48 1	so
10:28:49 2	Q. Right.
10:28:49 3	Now, when you became a senior VP of
10:28:52 4	engineering, how did your duties change?
10:28:55 5	A. Not at all. That was a straight title change.
10:29:02 6	Q. Once you were senior VP, all of the VPs
10:29:05 7	reported in to you?
10:29:06 8	A. No, no. Even when I was a VP, the VPs
10:29:10 9	reported in to me.
10:29:11 10	Actually mostly I when I first I was the
10:29:13 11	first besides Wayne Rosing, I was the first VP of
10:29:16 12	engineering at Google.
10:29:17 13	So after that, after he left, I was still a VP
10:29:21 14	of engineering. At that point, I had mostly directors
10:29:24 15	of engineering reporting in to me but later on, I had
10:29:27 16	VPs of engineering reporting in to me even though I was
10:29:30 17	still a VP of engineering. We weren't hung up on, you
10:29:33 18	know, the VPs can't report in to other VPs.
10:29:36 19	Q. Did the headcount change by the time you were
10:29:38 20	a senior VP of engineering?
10:29:40 21	A. The headcount went up. Every year, headcount,
10:29:44 22	you know, went up dramatically. Essentially for many
10:29:48 23	years, it doubled every year.
10:29:50 24	Q. So if you could ballpark what your groups
10:29:55 25	looked like by the time you were senior VP?

10:29:59	Α.	I think the peak reporting that I ever had was
10:30:02	about 16,	000 people.
10:30:03	Q.	That is a lot.
10:30:06	A.	That is a lot.
10:30:08	Q.	Is that when you were senior VP of
10:30:09	engineeri	ng?
10:30:10	7 A.	Yes. That wasn't at the beginning when I was
10:30:11	a senior	VP but right before the reorganization, I think
10:30:15	it was pr	robably about 16,000, roughly half the company.
10:30:21 1	Q.	So that was in the 2008 era?
10:30:24 1	A.	Yeah well, no. That was right before the
10:30:26 12	reorganiz	zation, which happened in 2011 so
10:30:29 13	Q.	Okay.
10:30:29 1	A.	Yeah.
10:30:29 1	Q.	And that was when you were changed to senior
10:30:32 1	VP of kno	owledge?
10:30:33 1	7 A.	Yes.
10:30:34 1	Q.	Right before that?
10:30:35 1	A.	Right before that.
10:30:36 2	Q.	Okay, got it.
10:30:37 2	A.	It is a complicated picture.

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Q. And now that you are senior VP of knowledge, have your duties changed yet again?

A. Oh, yeah. That was a dramatic change. That was -- before, we were organized functionally where engineering basically was in one large organization and now we're organized by product areas and so each product

10:33:41 1	area has a different leader and has both product and
10:33:46 2	engineering underneath it.
10:33:48 3	It doesn't have horizontal functions like
10:33:52 4	sales and things like that. It's not like GM style
10:33:55 5	role, but, yes, it changed, it changed dramatically.
10:33:59 6	Most of the company that I used to manage, I
10:34:01 7	no longer manage and Search and what Search is becoming
10:34:05 8	was underneath me.
10:34:06 9	Q. Okay.
10:34:07 10	A. I also as an anomaly had responsibility for
10:34:11 11	international offices, although many of the
10:34:15 12	international offices, now the heads reported directly
10:34:18 13	in to product areas, but nominally, I still have
10:34:21 14	responsibility for making sure that the health of our
10:34:23 15	international offices continued.
10:34:28 16	Q. When you were first hired as VP of
10:34:30 17	engineering, to whom did you report?
10:34:33 18	A. Wayne Rosing.
10:34:34 19	Q. And who was Mr. Rosing's supervisor?
10:34:38 20	A. Excuse me. When I was hired as director of
10:34:40 21	engineering, is that what you said?
10:34:41 22	Q. Yes.
10:34:43 23	MR. RUBIN: I think it is Rosing, R-O-S-I-N-G.
10:34:47 24	MS. DERMODY: Rosing. Thank you.
10:34:48 25	MR. RUBIN: Sure.

10:45:21 9 Q. And in that same time period, that is when you 10:45:24 10 were VP or senior VP of engineering, was there a 10:45:28 11 compensation committee of the company? 10:45:32 12 MR. RUBIN: Of the board you mean? 10:45:33 13 MS. DERMODY: Of the company. 10:45:35 14 MR. RUBIN: Oh, the company. 10:45:37 15 THE WITNESS: There was a compensation committee on the board. I don't recall a compensation 10:45:38 16 10:45:41 17 committee other than the board. 10:45:43 18 BY MS. DERMODY:

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10:46:08 25

Q. In that same time period when you were VP or

10:46:11	1	senior VP of engineering, who was the leader or leaders
10:46:14	2	of that group?
10:46:18	3	A. The leader right now is Frank, I don't
10:46:20	4	remember his last name, and there was somebody before
10:46:21	5	that that handled compensation and I'm sorry, I just
10:46:26	6	don't recall the name.

10:48:44 4 10:48:48 5 10:48:52 6 10:48:54 7 10:48:54 8 10:48:57 9 10:49:00 10 10:49:02 11 10:49:05 12 10:49:08 13 10:49:17 14 10:49:22 15 10:49:24 16 10:49:28 17 10:49:33 18 10:49:36 19 10:49:38 20 10:49:39 21 10:49:41 22 10:49:44 23 10:49:48 24

In terms of the compensation committee of the board, did you ever participate in those meetings?

- A. Not a single time.
- Q. Okay.
- A. As a matter of fact, I try to avoid board meetings completely. I was very successful for many years.
- Q. Have you ever participated in any board meeting where the issue of recruiting or the issue of compensation was discussed?
  - A. Any board meeting where -- I don't believe so.
  - Q. Okay.
- A. I mean, we would have a conversation about some area that we were going to get into, say, you know, we really feel like we need more machine learning people or, you know, this particular technology is really, you know, dedicated to that.

And so in the course of that, I might say, you know, this is an area that we're going to focus on, this is an area we're going to recruit in but no recruiting strategy, just letting them know areas of the company that I felt we needed to invest in.

10:49:51 25

13:57:22 1	do not call Intel. It was part of my practice, not
13:57:25 2	because of something that the company had told me or
13:57:28 3	that Eric had told me but that the company didn't have
13:57:32 4	the right expertise.
13:57:37 5	They were building chips and we were building
13:57:40 6	systems and those two expertise actually have very
13:57:43 7	little intersection. So this is kind of meaningless to
13:57:46 8	me from an engineering point of view.
13:57:48 9	I would never have asked about what the policy
13:57:51 10	is toward Intel because I would not have actively, you
13:57:55 11	know, tried to recruit executives from Intel.
13:57:59 12	MS. DERMODY: Okay.
13:58:00 13	Q. And in looking at this document, where there
13:58:03 14	is a reference to Google's commitment to terminate a
13:58:10 15	recruiter that calls into Intel, does that refresh your
13:58:13 16	recollection about any conversations you might have had
13:58:15 17	about the commitment that Google had to not let that
13:58:19 18	happen?
13:58:20 19	MR. RUBIN: Objection. Lacks foundation.
13:58:23 20	THE WITNESS: I never knew about this policy.
13:59:31 21	BY MS. DERMODY:
13:59:32 22	Q. Do you know if Google's commitment not to cold
13:59:37 23	call other companies was shared with the companies that
13:59:42 24	were the subject of that decision?
13:59:45 25	MR. RUBIN: Objection. Lacks foundation.

13:59:49 1	THE WITNESS: I do not know.
13:59:56 2	MS. DERMODY: Okay.
13:59:56 3	Q. Do you know if Google's board of directors was
13:59:58 4	ever advised that Google had made a decision not to cold
14:00:02 5	call the employees of certain companies?
14:00:11 6	A. I do not know.
14:00:23 7	Q. Do you have an awareness of how compensation
14:00:25 8	was set at Google in the time period where you were a VP
14:00:30 9	and a senior VP in the company?
14:00:33 10	MR. RUBIN: Objection. Vague.
14:00:36 11	THE WITNESS: I have you know, as the VP of
14:00:39 12	engineering, I know broadly how we how compensation
14:00:45 13	was set but I don't know the details.
14:00:47 14	MS. DERMODY: Okay.
14:00:48 15	Q. Let's start with engineering. How was it set
14:00:51 16	there?

14:07:33 1	Q. Okay.
14:07:50 2	You said that Google has participated in
14:07:52 3	salary surveys, correct?
14:07:54 4	A. I assume. I don't know whether we just found
14:07:57 5	out information from other companies and didn't
14:07:59 6	participate ourselves or whether they participated.
14:08:03 7	Q. Okay. So you are not sure?
14:08:04 8	A. No, I do not know.
14:08:06 9	Q. Okay.
14:08:11 10	A. I've had discussions about which companies are
14:08:13 11	in the salary survey and whether they're reflective of
14:08:16 12	the engineers that we have so I know there are some
14:08:19 13	surveys, but I didn't I have never seen a survey.
14:08:24 14	Q. And I think you mentioned that Google makes
14:08:27 15	some attempt to ascertain salary structures or salary
14:08:31 16	levels at other competitors; is that right?
14:08:35 17	MR. RUBIN: Objection. Mischaracterizes prior
14:08:36 18	testimony.
14:08:38 19	THE WITNESS: For you to do a salary
14:08:40 20	comparison, you have to match up titles, like a staff
14:08:43 21	engineer at Google is equivalent to what title at, I
14:08:48 22	don't know, Intel.
14:08:49 23	So for you to do that, you have to do that
14:08:53 24	matching, so they were involved in trying to understand
14:08:55 25	what the matching is.

In Re: HIGH-TECH EMPLOYEE ANTITRUST LITIGATION

Deposition of Alan Eustace

In Re: HIGH-TECH EMPLOYEE ANTITRUST LITIGATION

15:45:35 1 THE WITNESS: Yes. 15:45:36 2 BY MS. DERMODY:

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10.40.10 12	rig. bilitiobi. Can i nave 020:
15:49:35 13	MR. HARVEY: (Complies.)
15:49:35 14	BY MS. DERMODY:
15:49:36 15	Q. So I've passed you the document
15:49:38 16	A. What perfect timing.
15:49:41 17	Q. Sometimes you get it right.
15:49:44 18	marked as Plaintiff's Exhibit 626
15:49:48 19	previously and this document appears to be an email from
15:49:51 20	you from October 14th, 2010 to Shona Brown.
15:49:57 21	Do you recognize this document?
15:50:00 22	A. Yes.
15:50:08 23	Can I go ahead and read it?
15:50:10 24	Q. Sure, yes.
15:51:11 25	A. (Reviews document.)

MS. DERMODY: Can I have 626?

Deposition of Alan Eustace

In Re: HIGH-TECH EMPLOYEE ANTITRUST LITIGATION

15:52:04 1 Okay. I have completed it. Thank you. 15:52:08 2 Q. Sure.

15:39:20 1	I, Mary Ann Scanlan-Stone, Certified Shorthand
15:39:20 2	Reporter licensed in the State of California, License
15:39:20 3	No. 8875, hereby certify that the deponent was by me
15:39:20 4	first duly sworn and the foregoing testimony was
15:39:20 5	reported by me and was thereafter transcribed with
15:39:20 6	computer-aided transcription; that the foregoing is a
15:39:20 7	full, complete, and true record of said proceedings.
15:39:20 8	I further certify that I am not of counsel or
15:39:20 9	attorney for either of any of the parties in the
15:39:20 10	foregoing proceeding and caption named or in any way
15:39:20 11	interested in the outcome of the cause in said caption.
15:39:20 12	The dismantling, unsealing, or unbinding of
15:39:20 13	the original transcript will render the reporter's
15:39:20 14	certificates null and void.
15:39:20 15	In witness whereof, I have hereunto set my
15:39:20 16	hand this day: March 3, 2013.
15:39:20 17	Reading and Signing was requested.
15:39:20 18	Reading and Signing was waived.
15:39:20 19	X Reading and signing was not requested.
15:39:20 20	
15:39:20 21	
15:39:20 22	MARY ANN SCANLAN-STONE
15:39:22 23	CSR 8875, RPR, CCRR, CLR
24	
25	

#### CORRECTIONS TO DEPOSITION TRANSCRIPT OF ALAN EUSTACE, DATED FEBRUARY 27, 2013

In re High-Tech Employee Antitrust Litigation Case No. 11-CV-2509-LHK (N.D. Cal.)

Page:Line	Amendment	Reason for Amendment
12:7	Replace: "I can recall"	correction to
	With: "I can't recall"	transcript error
18:7	Replace: "and steady state"	correction to
	With: "and at its steady state"	transcript error
18:9	Replace: "responsibilities to me"	correction to
	With: "responsibilities for me"	transcript error
18:21	Replace: "VP VP of engineering but I was a VP in engineering and reported to the VP of engineering"	clarification
	With: "VP I was a VP in engineering and reported to the VP of engineering"	
20:10	Replace: "needed done"	correction to transcript error
	With: "needed to be done"	
22:6	Replace: "tell me what I thought"	correction to
	With: "tell him what I thought"	transcript error
22:7	Replace: "merits of what other people were"	correction to
	With: "merits of what other people were doing"	transcript error
27:12	Replace: "reported"	correction to
	With: "report"	transcript error
27:15	Replace: "continued"	correction to
	With: "continues"	transcript error

Error! Document Variable not defined. Error! Document Variable not defined.

Page:Line	Amendment	Reason for Amendment
29:2	Replace: "it's is"  With: "it is"	correction to transcript error
32:8	Replace: "with" With: "within"	correction to transcript error
37:25- 38:1	Replace: "drift across different companies"  With: "drift across different groups"	correction to transcript error
38:1	Replace: "companies" With: "groups"	correction to transcript error
40:22	Replace: "there have been" With: "there may have been"	correction to transcript error
64:3	Replace: "There's's"  With: "There's"	correction to transcript error
66:15	Replace: "backup"  With: "backend"	correction to transcript error
95:5	Replace: "Those companies"  With: "Those people"	correction to transcript error
133:16	Replace: "what the correct bands would go" With: "what the correct bands would be"	correction to transcript error
139:5	Replace: "two" With: "II"	correction to transcript error
139:9	Replace: "two"  With: "II"	correction to transcript error
139:14	Replace: "two"	correction to transcript error

Page:Line	Amendment	Reason for Amendment
	With: "II"	
142:6	Replace: "I'm not even near."  With: "It's not very clear."	correction to transcript error
154:12	Delete: "but I think I really remember the stock grants"	correction to transcript error
167:5	Replace: "versions"  With: "inversions"	correction to transcript error
178:2	Delete: "Brand"	correction to transcript error
180:3	Replace: "cache" With: "cachet"	correction to transcript error
192:7	Replace: "I changed" With: "a change"	correction to transcript error
194:9	Replace: "Crous" With: "Cos"	correction to transcript error

Subject to the above changes, I certify	that the transcript is true and correct.
Tarl Al	<b>X</b>
Signature	Date